



**Richard E. Rankin, ARM
Hanover Stone Partners, LLC**

Richard E. Rankin, ARM, joined Hanover Stone Partners, LLC as an Associate in 2010. He is a specialist in insurance and risk management for the inspace, satellite and telecommunications industries.

Concurrent to his position with Hanover Stone Partners, Richard serves as Managing Director at Brandywinecreek Associates LLC, an independent consulting firm which specializes in risk management, financial and insurance advisory services to clients.

Previously, he served as Director of Insurance for US Airways. In this role Richard was responsible for the procurement and oversight of US Airways insurance including hull and liability, FAA war risk, workers compensation, property and business interruption, third party administrator (TPA) claims review, fiduciary, and Directors' & Officers' coverages. From 1994 to 2005, he was Senior Vice President at International Space Brokers, a space insurance brokerage firm, where he provided risk management and broking services to domestic or international satellite and telecommunications clients. Prior to his position with International Space Brokers, Richard was the Manager, Investments and Insurance at Comsat Corporation for eight years. In this role, he was responsible for the procurement, renewal and budget of the Company's property, casualty, Directors' & Officers', political risk and satellite insurance programs. From 1982 to 1986, he was Assistant Vice President at Corroon & Black Inspace, Inc. in Washington, D.C. where he provided risk management services for satellite and telecommunications clients of the insurance brokerage firm. Prior to Corroon & Black Inspace, he served as Financial Manager at I.M. of America, Inc. Richard began his career as Supervisor of Insurance for Amtrak in 1973.

He earned his BS degree in Business Administration and an MBA in Finance from American University in Washington, D.C. Richard received an Associate of Risk Management (ARM) professional designation from the Insurance Institute of America.