



Henry L. Good
Hanover Stone Partners, LLC

Henry Good, who joined Hanover Stone Partners as an associate in 2011, has been involved in insurance and risk management for the last 30 years. From 2006 to 2011, Henry was a Risk Management Consultant with Wells Fargo Insurance Services. Prior to his time at Wells Fargo, Henry was Director of Insurance for the Rohm and Haas Company, a global specialty chemical manufacturer which was acquired by the Dow Chemical Company.



After joining Rohm and Haas in 1970, Henry held several staff positions in the Financial Division. He became Financial Director for the Asia Pacific Region responsible for all financial functions in 17 countries. In 1985-86, he was the financial representative for the negotiations and start-up of the company's first two joint ventures in China.

Henry was named Director of Insurance at Rohm and Haas in November 1988. He designed, implemented and maintained a global insurance program that encompassed manufacturing and sales operations in 50 countries. The global insurance program recognized the individual country needs of the local subsidiaries. Using his financial background, Henry designed programs that not only solved the non-U.S. subsidiary insurance requirements, but also assisted the Treasury, Tax and Human Resources personnel. Henry has been involved in the acquisitions and divestitures of portions of business lines, manufacturing assets, and real estate for Rohm and Haas operations around the world.

As a Risk Management Consultant for Wells Fargo, Henry worked with Risk Managers and other Shareholders to make sure all aspects of their insurance programs were fully reviewed. Henry's claims handling advice is particularly valuable when corporations are dealing with large complex claims.

Henry graduated with a degree in Business Administration from The George Washington University. Following graduation, Henry entered the U.S. Army, serving in the Medical Service Corps during the Vietnam War where he attained the rank of Captain.

Henry has served on a number of insurance advisory groups and was very active in the formation of the Quality Insurance Congress where he served as both a Director and President. For 15 years, he was a member of the Chemical Insurance Group and a 13 year member of the Executive Committee of the M200 Group. He is currently a member of the Advisory Board for

the World Captive Forum, a member of the National Risk and Insurance Management Society and the Southwest Florida RIMS chapter.

Henry is also the Insurance Advisor for the Pennsylvania Horticultural Society and a member of its' Finance Committee. In addition to other activities, the Pennsylvania Horticultural Society annually hosts the Philadelphia International Flower Show. This is the world's largest indoor flower show and has been in existence since 1827. Henry was also a member of the Pennsylvania Interscholastic Athletic Association where he refereed basketball for 35 years.